

Compare before you decide. Questions to ask:	Company 1	Company 2	S-Industries
<p>1. How many insects does your insecticide kill? Most mosquito control companies use an insecticide that kills only flying insects — not crawling insects such as spiders, crickets, ants, etc. Our proprietary insecticide kills <i>both</i> flying and crawling insects and does not cost you any more.</p>			Over 300 flying and crawling insects
<p>2. Will your chemical harm my family or pets? If a chemical is classified as “Restricted”, it is harmful to you, your family and pets. It cannot be used by anyone other than a licensed applicator. Ask to see their Texas Department of Agriculture classification to make sure it is not “Restricted”.</p>			No
<p>3. Can I refill my own container with your insecticide? Our insecticide is non-restricted so, like many of our customers, you can have the refills shipped to you and do it yourself.</p>			Yes
<p>4. Is your insecticide specifically formulated for automatic spray systems? Insecticides not specifically designed for automatic spray systems can clog nozzles which will cost you money to replace.</p>			Yes — developed in 1972
<p>5. Does your insecticide include <i>permethrin</i>? Permethrin provides extended killing and repellent qualities. Without it, insecticides will lose their effectiveness within four hours in direct sun and within eight hours in shaded areas. With permethrin, our insecticide will last about 30 days in the sun and up to 45 days in shaded areas.</p>			Yes
<p>6. How long have you been installing these systems? It is important for you to know that the company you hire will be there to take care of your needs, whether it is 10 months or 10 years from now.</p>			17 years
<p>7. Are you licensed by the Structural Pest Control Board of Texas? It is illegal for a company to fill your drum unless licensed by the Board.</p>			Yes
<p>8. Do you have product liability insurance from the insecticide manufacturer? Demand that the manufacturer name the company as being insured by them.</p>			Yes
<p>9. Does your company have liability insurance while working on my property? Make sure the company has insurance to cover any damages.</p>			Yes
<p>10. Are you a member of the Better Business Bureau? Any time you hire a contractor for any reason, it is always wise to check with the BBB to see if there have been any complaints filed.</p>			Yes (Dallas)
<p>11. Can you give me customers and business references going back three years? References are your <i>best</i> source of information. Going back at least three years will enable you to find out how companies respond to the needs of their customers.</p>			Yes
<p>12. Do you reveal the number of nozzles that you estimate will be required? It takes experience to know how many nozzles will be required to give your property adequate coverage. Too few nozzles and your system will not work properly. If you get one bid for 15 nozzles, and S-Industries or any other company bids 30 nozzles, you need to ask why.</p>			Yes
<p>13. Do you provide financing? We offer financing for 6, 12 and 18 months because some customers prefer to pay on a monthly basis rather than all at once.</p>			Yes
<p>14. Do you have “full-time” employees? A company with full-time employees is a sure sign that they are profitable and plan on staying in business. We have full-time people answering the phones — not an answering service — and our installers are full-time, not sub-contractors.</p>			Yes